



**WOODLAWN**  
CEMETERY • CONSERVANCY

# 67 DECISIONS

Planning ahead for all the right reasons

# A DIFFICULT QUESTION

If there had been  
a death in your  
family yesterday...  
what would you  
be doing today?



# 67 DECISIONS



Within hours, you'll face decisions... at a time when shock and grief blur judgment and cause emotional overspending.

# CEMETERY VS. FUNERAL HOME

## **Cemetery**

Choosing a final resting place.

- Ground
- Mausoleum
- Cremation

## **Associated Cemetery Fees**

- Interment
- Inscription

## **Funeral Home**

- Removal of deceased
- Preparation of deceased
- Purchase of Casket/urn
- Purchase of vault
- Scheduling Visitation/Viewing
- Arrangements at place of worship.
- Transportation to the Cemetery

# 67 DECISIONS

Many of these decisions must be made within a few hours:

What type of service do you want?

What type of casket?

How do you want to be dressed?

How will the funeral be paid for?

What type of burial do you want?

What should be included in the obituary?

Was there insurance, veteran's benefits?

Who should read the eulogy, etc?



# 67 DECISIONS

Typically, most of these decisions will have to be made by our loved ones within 48 hours of your death.

## Notify Immediately

1. The doctor or doctors
2. The funeral director
3. The cemetery
4. Relatives
5. Friends
6. Deceased's employer
7. Employers of relatives missing work
8. Insurance agents (life, health, etc.)
9. Attorney & accountant
10. Clergy and place of worship

## Decide & Arrange Immediately

11. Select funeral director\*
12. Select cemetery\*
13. Purchase burial property\*
14. Select the casket\*
15. Select the vault\*
16. Select the memorial\*
17. Decide location of service
18. Select clergy/person you'd like to officiate
19. Provide information for eulogy
20. Select flowers
21. Arrange for music & visitation
22. Arrange type of service (military, etc.)
23. Provide obituary to newspaper
24. Answer calls, messages, & letters
25. Get addresses for thank you cards
26. Meet with funeral director
27. Check and sign burial permit
28. Arrange for special memorial services
29. Check the will for special wishes
30. Order death certificate
31. Look after house, children and pets

## Secure Vital Statistics

All of this information is required for the Death Certificate issued by the Board of Health.

32. Name, home address & telephone
33. How long in state
34. Business name, address, phone
35. Occupation and title
36. Social Security Number
37. Veteran's Serial Number
38. Date of birth
39. Place of birth
40. U.S. citizenship
41. Father's name
42. Father's birthplace



43. Mother's maiden name
44. Mother's birthplace
45. Religious name (if any)

## Collect Documents

*All of this information is required to establish rights for insurance, pension, Social Security, etc.*

46. Funeral certificate
47. Deed to burial property
48. Will
49. Birth Certificate or legal proof age
50. Social Security card or number
51. Marriage license
52. Citizenship papers
53. Insurance policies
54. Bank books
55. Deeds to property
56. Bill of sale of car
57. Tax returns, receipts, checks
58. Veteran's discharge certificate
59. Disability & pension claims

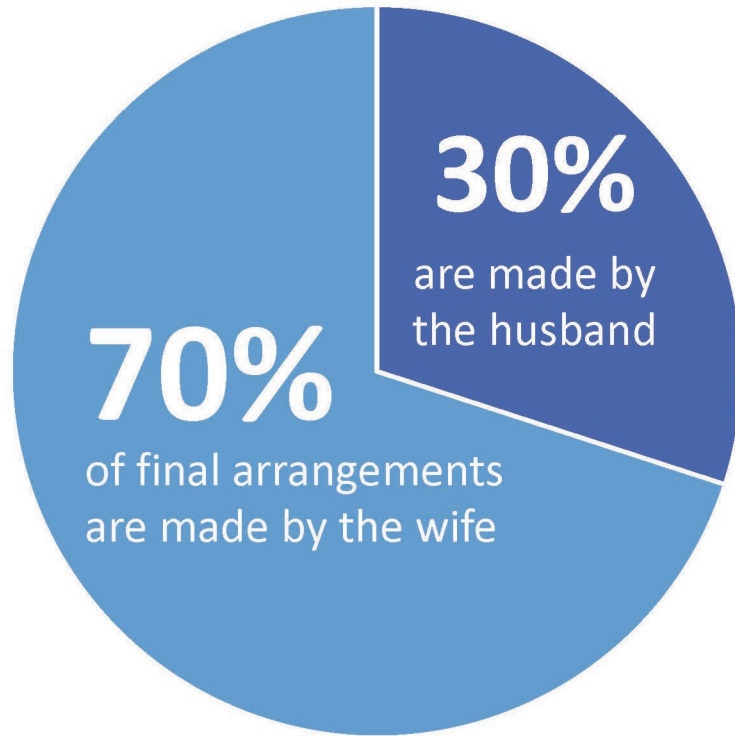
## Pay the Following

60. Funeral home services\*
61. Casket\*
62. Burial plot, mausoleum or niche\*
63. Vault\*
64. Opening and closing\*
65. Clergy
66. Place of worship
67. Transportation

*\*These items can be taken care of in advance of need.*

# FACING THIS BURDEN ALONE

## FINAL ARRANGEMENTS



Source: The System University Version 2.19.12 International Cemetery, Cremation & Funeral Association (ICCF)



A Disturbing Fact  
She has no idea what he  
would have wanted



# IMPORTANCE OF COMMUNICATING PLANS

62.5%

feel it is very important to communicate their funeral plans and wishes to family members prior to their own passing.

Only 21.4%

have done so.

Source: National Funeral Directors Association, 2017



A Disturbing Fact  
He has no idea what she  
would have wanted

# A BETTER WAY

## National Trend: More People are Pre-Arranging



More than 80% of Americans believe planning in advance is a good idea.

More than 85% of children want their parents to plan in advance.

*Source: The System University Version 2.19.12 International Cemetery, Cremation & Funeral Association (ICCF)*

# 4 REASONS TO PRE-ARRANGE

1

Removes Burden  
From The Loved One



2

Eliminates Emotional  
Overspending



3

Guarantees Today's  
Price Forever



4

Peace of Mind



# AFFORDABLE OPTIONS

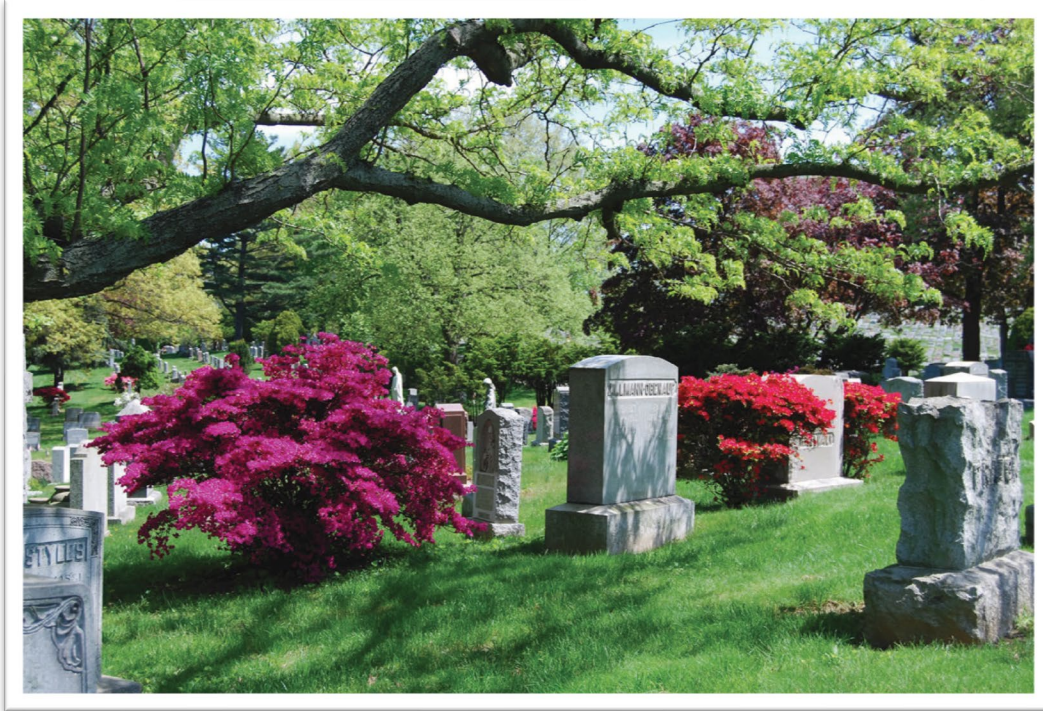
Another benefit of planning ahead of is that there is often a savings derived when purchasing burial space before need.

Some cemeteries offer affordable monthly in-house payment plans that can be paid over time, before need, sparing financial burden on loved ones left behind.



# CEMETERY OPTIONS

## Below Ground

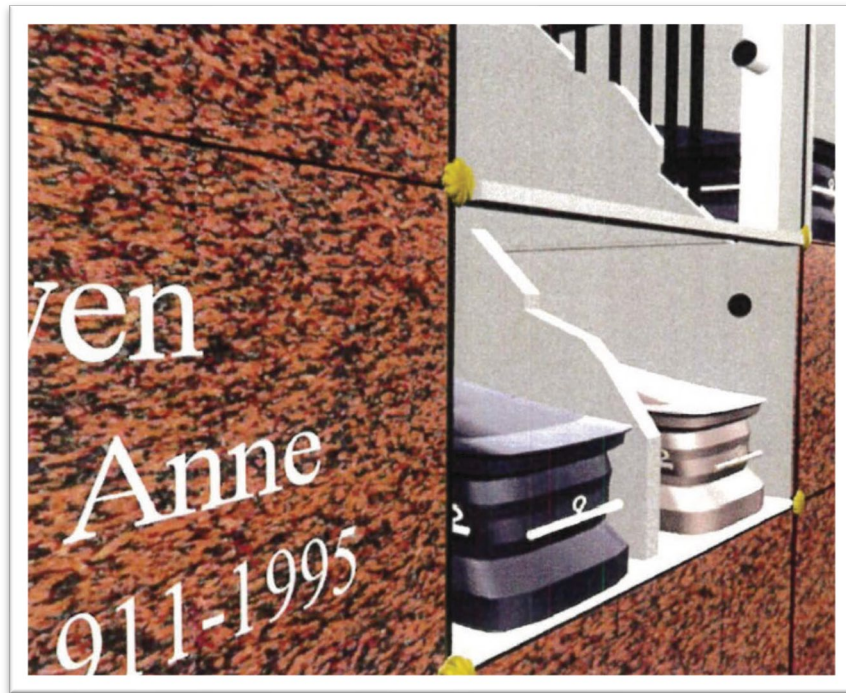


## Above Ground



# COMMUNITY MAUSOLEUM

Steel Reinforcement

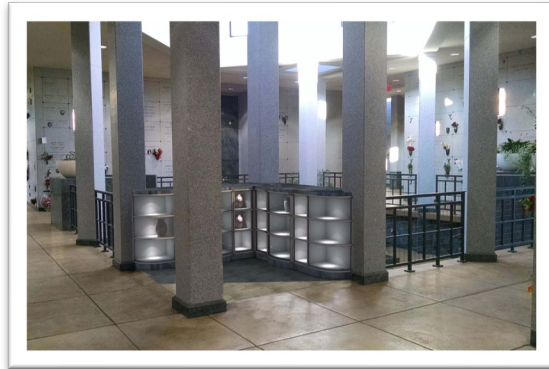
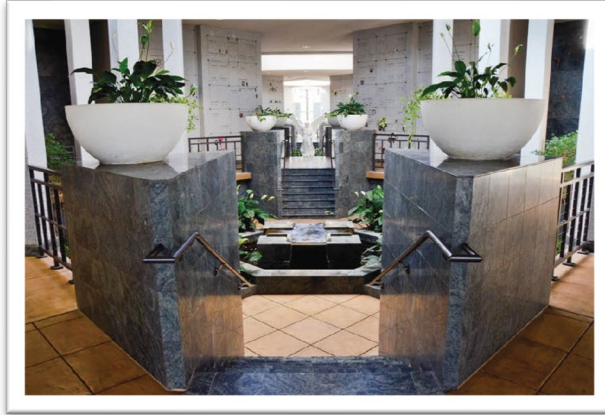


True Companion and  
Side by Side



# ADVANTAGES OF MAUSOLEUMS

Clean and Dry



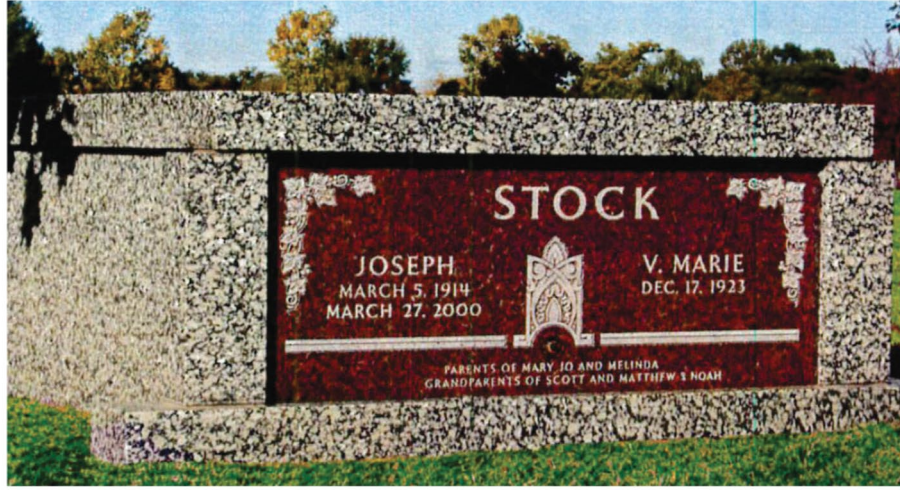
Avoids Contact with  
the Earth



Comfortable Visits

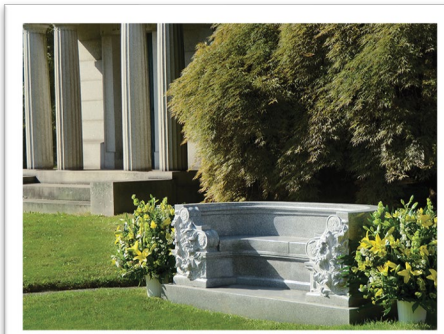


# PRIVATE MAUSOLEUMS





# ABOVE-GROUND CREMATION OPTIONS



Granite bench with space for up to 8 cremated remains

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Niches blended in the landscape alongside a running brook

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Columbarium with granite and glass-front niches for cremated remains

# SELECTING A CREMATION PROVIDER



A Cremation Provider  
You Can Trust

*Cremation*  
WITH  
**CONFIDENCE**<sup>™</sup>  
GUARANTEE

> *Exclusive Provider* [Learn More](#)

## Peace of Mind When Pre-Planning for Cremation

When considering cremation, look to preplan with a Cremation With Confidence provider. They adhere to a system of checks and balances to ensure that your loved one is treated with the utmost respect and dignity and that the remains returned to you are, indeed, those of your loved one.

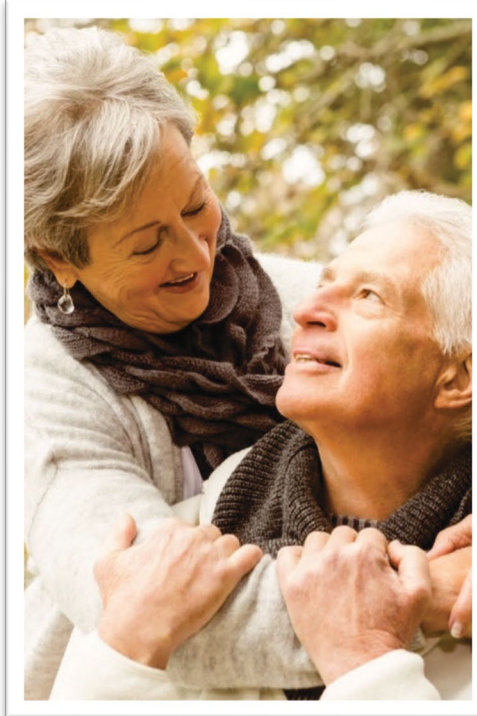
Woodlawn is proud to be a certified Cremation With Confidence Provider, the only one designated as so, within this area.

# PLANNING IS A PART OF LIFE

Weddings



Retirement



Theft Insurance



Fire Insurance



## WHY NOT PLAN FOR THE INEVITABLE?

# HOW TO BEGIN THE PLANNING CONVERSATION

- Schedule time to have the conversation.
- Make it about their desires.
- Ease into the conversation
- Discuss the pros and cons of other funerals that you have attended.
- Explain that you are removing the burden of difficult decisions.
- Make it a family activity.



# NOT A QUESTION OF IF...

## IT'S ONLY A QUESTION OF WHEN

### Alone



- Emotional overspending
- Uncertainty
- Creates confusion
- Payment in full

### Together



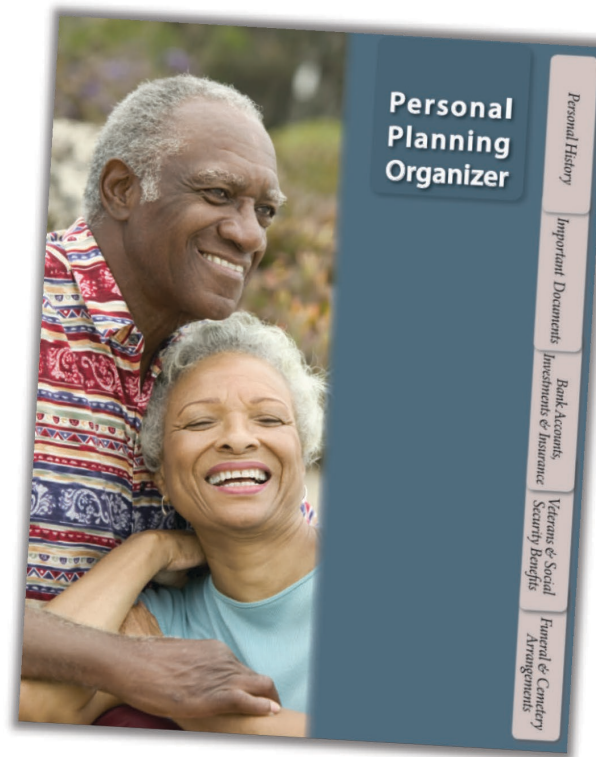
- Wishes known
- Freezes the price forever
- Removes burden
- Peace of mind

# WHO CAN YOU HELP?

Everyone can benefit by having their own copy of our  
Personal Planning Organizer.

## WHO DO YOU KNOW?

- Relatives
- Friends
- Neighbors
- Co-Workers
- Church Members
- Club Members



# PERSONAL PLANNING GUIDES

Everyone can benefit by having their own copy of our  
Personal Planning Organizer.



The image displays three versions of the Personal Planning Organizer. On the left is the Spanish version, titled 'Organizador Personal de Planificación', featuring a photo of a couple. In the center is the English version for couples, titled 'Personal Planning Organizer', featuring a photo of an elderly couple. On the right is the English version for singles, titled 'Personal Planning Organizer', featuring a photo of a smiling woman. Each version has a vertical list of topics on its spine, including Personal History, Physical Assessment, Final Assets, Testamentary & Non-Testamentary Assets, and Long-Term Financial Projections.

**Free Personal Planning Guide**  
with answers to your Pre-Planning Questions

Personal Planning Organizers  
are available in three versions:

1. For couples
2. For singles
3. And, in Spanish

# LIVING WILL KIT

**YOU'VE ASKED.  
WE'VE ANSWERED.**

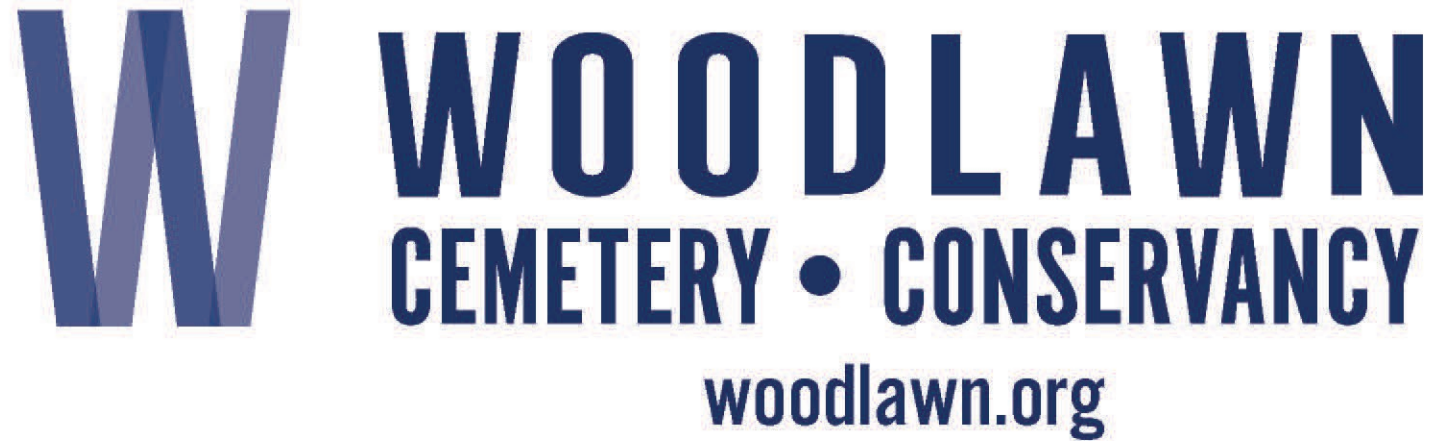
Free Living Will Kit with Answers to your Preplanning Questions

- Why is this important?
- What should I know?
- What should I do?



When families ask us how they can prepare during these unprecedented times, our first response is to talk about our free Living Will Kit. This contains all the information you need to help you understand and complete a Living Will, along with details about other health care advance directives.





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